

RAMP

Robotics and Automation MarketPlace

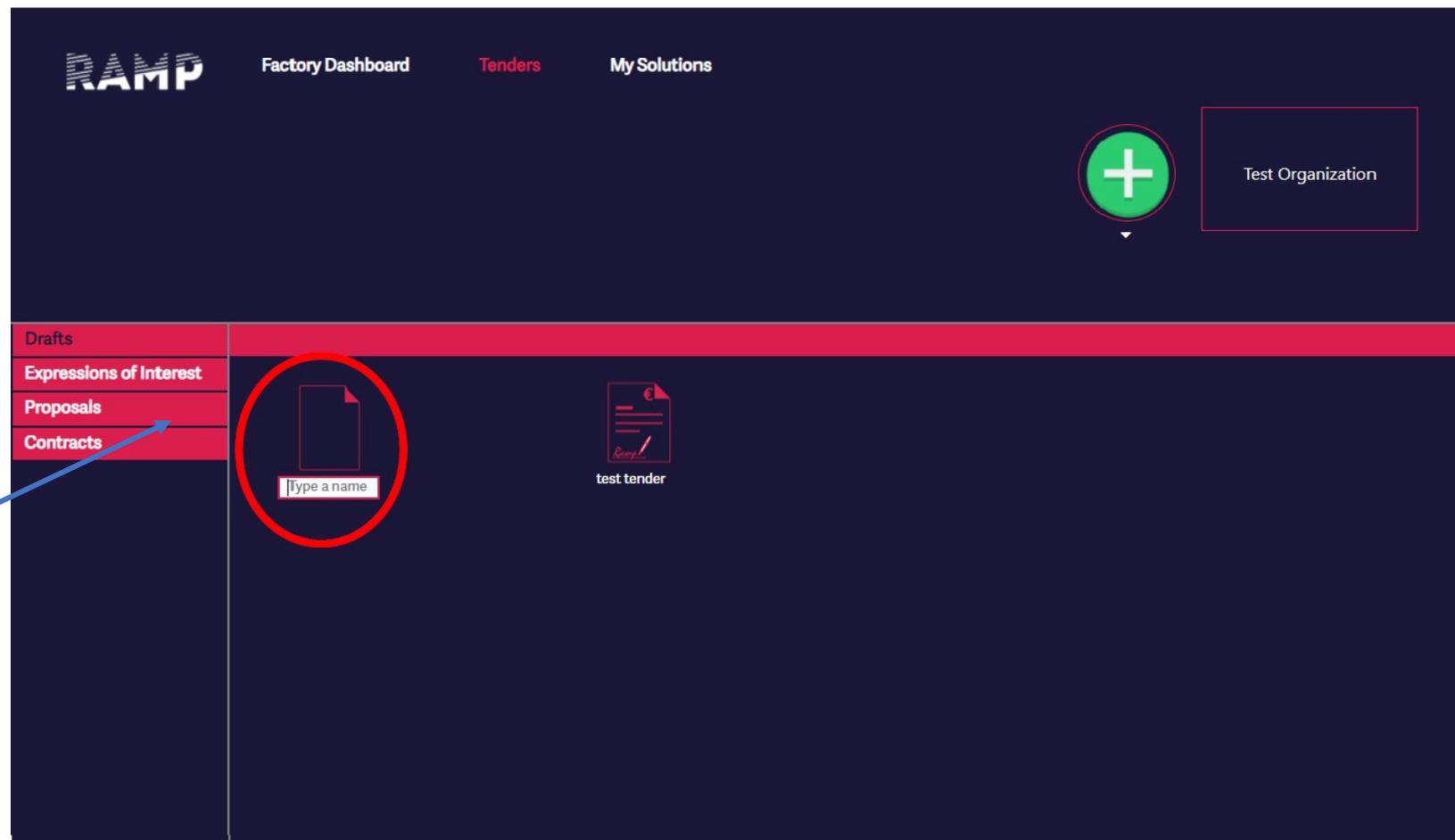
Starter's guide

The screenshot shows the RAMP user interface. At the top, there is a dark blue navigation bar with the RAMP logo on the left and three menu items: 'Factory Dashboard', 'Tenders', and 'My Solutions'. The 'Tenders' item is circled in red. To the right of the navigation bar is a green circular button with a white plus sign and a dropdown arrow, and a box labeled 'Test Organization'. Below the navigation bar is a red horizontal bar with 'Personal' and 'Company' on the left and 'Edit' on the right. Underneath, a user profile is displayed with the following details:

- My name:
- Role in company: Demoname Demolastname
- Email: CEO
- Mobile phone number: man@test.com
- number: Israel (+972) 1234567890

The 'Tenders' navigation item gives access to the Tender tool

To start drafting the tender, a new name has to be entered in the appropriate field. After writing the tender name, user has to press 'Enter' in order to create the new tender draft



After the tender draft has been created, the user may access the tender details by clicking on the tender icon.

There are two main steps :

1. Make tender: Fill in the details of the tender
2. Select suppliers: Invite the suppliers who will have access to the tender, and will be able to submit offers.

Make tender

Select suppliers

— Go Back

*Title: test tender

*Service Type: Cyber security consultant

Description of the problem: I have an issue

*Price: 10000 Euros INDICATIVE

I accept the NDA

I accept to use the general terms and conditions of RAMP service agreement

Save

Add Contact Person : Add Contact Person Add

First Name	Last Name	
test user	test user	X

In the first step
the tender
details have to
be filled in

Title	All expertises	All countries
<input type="checkbox"/>	3P SRL	Italy
<input type="checkbox"/>	AREA sas	Italy
<input type="checkbox"/>	ATHENA Research Center	Greece
<input type="checkbox"/>	Agora Tech UG	Germany
<input type="checkbox"/>	Airvolute	Slovakia
<input type="checkbox"/>	Aivero	Norway
<input type="checkbox"/>	Alessandra Baccigotti	Italy
<input type="checkbox"/>	Alias Robotics	Spain
<input type="checkbox"/>	Alpine Intuition	Switzerland
<input type="checkbox"/>	Anakyn bvba	Belgium
<input type="checkbox"/>	Artific Intelligence Oy	Finland

By clicking 'Add or remove suppliers' (previous Image) a window appears which allows the user to add or remove the suppliers who will be invited. Suppliers' list can be filtered by name, expertise or country.

The screenshot shows the RAMP web application interface. At the top, there are navigation links: "Factory Dashboard", "Tenders", and "My Solutions". A green plus icon is visible in the top right corner, with a "Test Organization" button next to it. Below this, a red horizontal bar contains a button labeled "Launch for EoI", which is circled in red. On the left side, there is a sidebar with three buttons: "Make tender", "Select suppliers", and "Go Back". The main content area contains a form with the following fields:

- *Title: test tender
- *Service Type: Cyber security consultant
- Description of the problem: I have an issue
- *Price: 10000 Euros INDICATIVE
- I accept the NDA
- I accept to use the general terms and conditions of RAMP service agreement

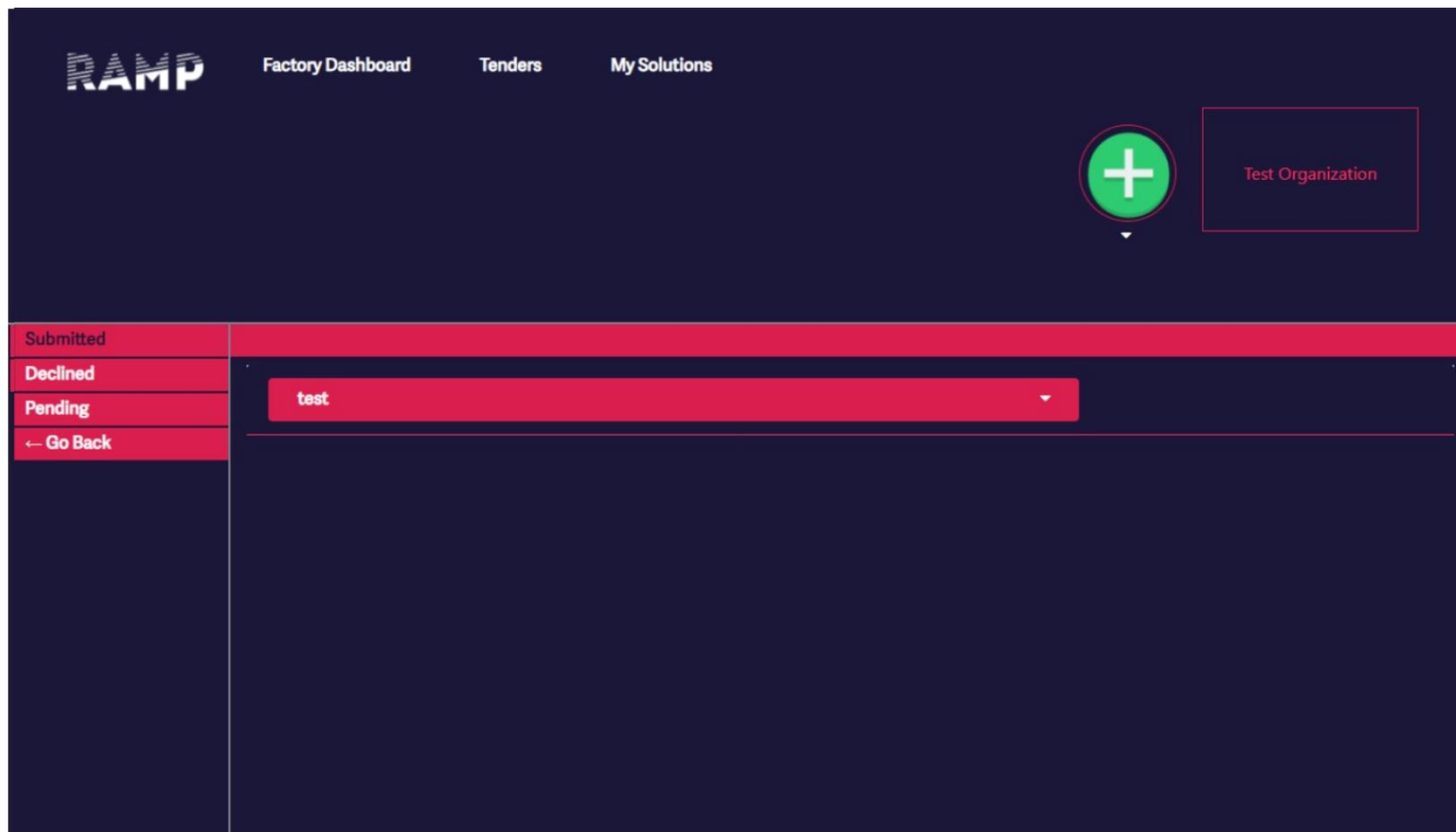
A red "Save" button is located at the bottom of the form.

After the tender has been launched, selected suppliers will receive an email notification that they have been invited. The tender moves on the 'Expressions of Interest' page in the 'Tender' tool

The Expressions of Interest represents the stage where suppliers have expressed their interest in participating in a tender, along with a summary of the service they propose to provide. From the interested suppliers, the Manufacturing SME is able to select one or more to continue in the detailed proposal stage.

There are three screens to view the suppliers' responses:

- Submitted: Suppliers who have been invited and expressed interest and have provide a summary of their service.
- Declined: Suppliers who have been invited, but declined to participate in the tender.
- Pending: Suppliers who have been invited but have not responded yet (accepting or declining the invitation).



For each submitted Expression of Interest, the Manufacturing SME may either accept it, and then a collaboration with the said supplier will be initiated at the 'Proposals' stage or reject it. On both occasions, the supplier will be notified with an email.

The screenshot displays a web interface for RAMP. On the left, a vertical sidebar contains navigation options: Submitted, Declined, Pending, and a Go Back button. The main content area features a search bar with 'demo' entered. Below the search bar, the profile of 'Demo Technology Provider' is shown, with a '12333 (FIXED)' badge. A 'Profile' button is visible, and the text 'test offer' is displayed. A 'Contacts' section contains a form with fields for 'Providename' and 'Providerlastname'. At the bottom, there are 'Accept' and 'Reject' buttons.

Expressions of Interest that have been accepted move on to the 'Proposals' stage. The Manufacturing SME and the selected supplier have access to a common collaboration space, where the details of the service to be provided need to be defined

The screenshot shows a web interface for the 'Proposals' stage. At the top left, there is a 'Go Back' button. Below it, there are two dropdown menus: 'Test tender' and 'Proposal'. The main content area is titled 'Demo Technology Provider' and includes a character count '1300 (MAXIMUM)'. There is an 'Upload' button with a red arrow icon and a text prompt: 'Please Upload the detailed proposal/workplan'. Below this, there is a section for 'Upload a new File' with a file named 'test.txt'. For this file, there are four action buttons: 'Download', 'Update', and 'Delete'. At the bottom of the main content area, there are two large buttons: 'Accept' and 'Reject'. A chat icon is visible in the bottom right corner.